



Grow ... then Merge, Acquire, Sell & Retire?

4 September 2026

Help to Grow: Management Course Alumni Network

Where are you on your
growth journey?

We can help ...

Key stages of business growth

Use a non-executive director or thinking partner

- **Grow:** Purpose, what business are you in
- **Acquire:** Multi packs of offices, customers and people
- **Merge:** Create scale at speed
- **Sell:** Wealth and tax
- **Retire:** Portfolio career

Key skills for personal growth

Become a Chartered Director

- **Leadership:** What is the purpose of the business and how could you innovate
- **Strategy:** What are the challenges and what could you make your key priorities
- **Governance:** A tick box exercise or could good governance really drive your business
- **Finance:** Key business ratios to keep you financially healthy

What if your next board director is not human?



Artificial intelligence drives growth

But who is in charge?

- Best practice or exemplar
- Research or data source
- Challenge or devil's advocate
- Board attendee or full voting member

Board skills

Board skills are taught not inherited!

- The role of the chair: if you run the business, who runs the board
- The role of the non-executive: growth powerhouse

Plus

- Managing director, finance director
- Company secretary, trustee

A man with grey hair, wearing a white hard hat and a white lab coat, is shown in profile, looking towards the right. He is standing in a warehouse or industrial setting, with blurred shelves and equipment in the background. The text "What next for your personal strategy?" is overlaid on the right side of the image.

What next for your
personal strategy?



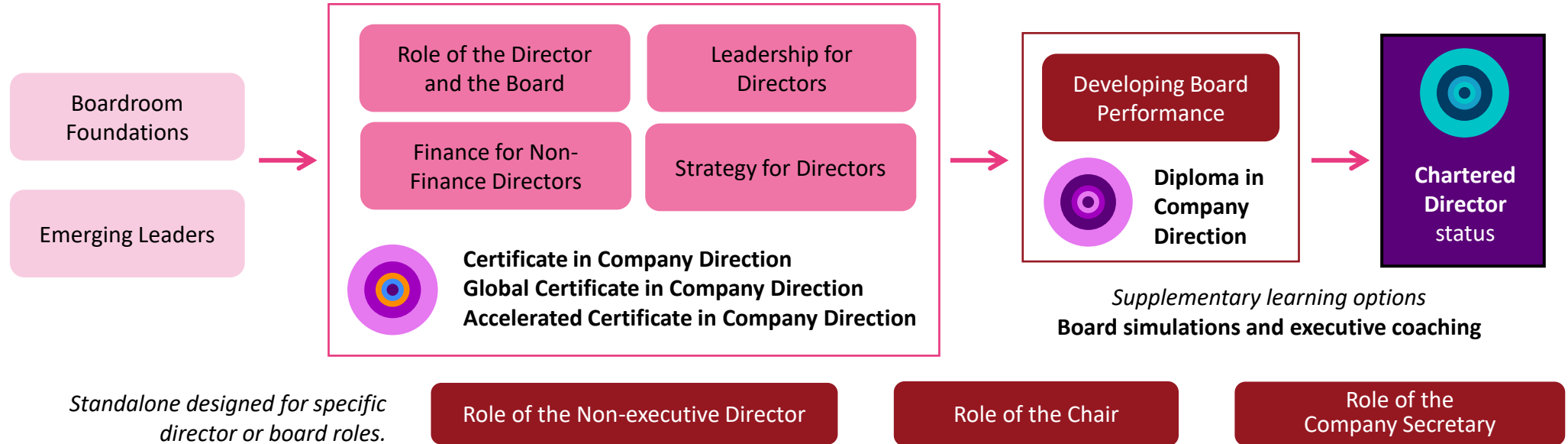
Learn with the IoD

Experience level

The pre-eminent professional training for senior talent as they prepare for high-ranking roles. Modules can be taken individually, and some can be taken as an accelerated residential experience, such as the **Global Certificate in Company Direction**.

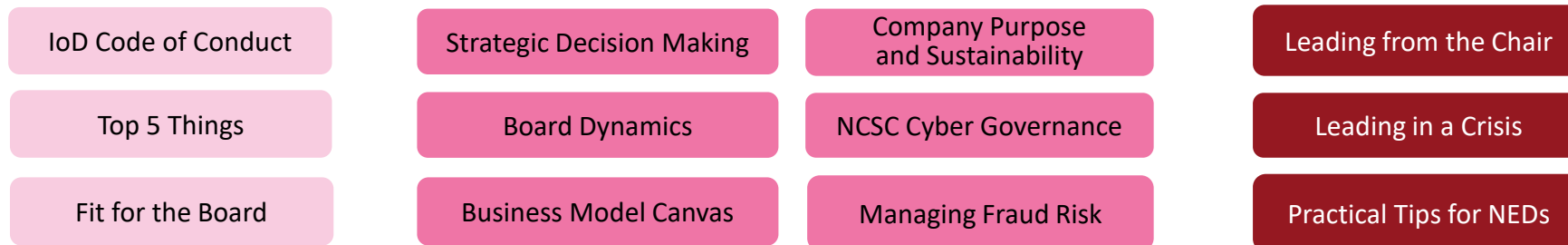
Credit-rated and elective learning

In-person, online, or digital on-demand



Continuous professional development (CPD) learning

Online and digital on-demand



And more

IoD offer

We are pleased to offer 10% discount to the alumni for the 2026 course dates:

[Open Courses](#) | [CPD Courses](#) | [Institute of Directors](#)

Any questions?

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Thank you

